



INTEGER WEALTH GLOBAL

Project Scoring Contributions

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Below is a list of 'High-Level' immediate factors which contribute most to the draft compilation of a Integer Wealth Global NAIF fact sheet.

The list represents the most pertinent topics and considerations of how we assess when creating the structure of an alternative investment fund and its projects and the client proposing the investments into such projects.

1. Determining the client

- a. Who is the client.?: Are they a legal business entity, third party business entity and what type of entity are we engaging.?

Note: We can only apply to list investment funds for a registered legal business entity

- b. Track record: What is the client's track record of business in their industry sector and the industry into which the investment fund is required.?
- c. Experience: How many years' experience does the client have in the industry.?
- d. Advisors: Who are the external advisors such as lawyers and accountants and what is their industry topic experience.?
- e. Management team: Who are the management team and what is their related proficiency of investment management to the project's funds
- f. Governance: How is the company structured, and who does what.? (if any)

2. Determining the risk through financials

- a. The type of project industry
- b. The amount of funding required for the projects in the investment fund
- c. The duration of the projects
- d. The business plan for the projects
- e. The financial projections
- f. The type of funding required i.e. investment, debt, mezzanine
- g. Can the client provide a P&L for the past 2 to 3 years.?
- h. Can the client provide a P&L for the next 2 to 3 years.?
- i. Are their financials audited.?
- j. Does the client have collateral or a vested financial contribution in the investment fund and its project ahead of their investment fund listing.?



3. Stakeholders

- a. Who else is involved besides the client.? i.e. are there dependant vertical markets, supply chain or horizontal markets.?
- b. Who else has the client approached for funding.?
- c. If so, then was the engagement through a broker, accountant etc or direct.?
- d. Are there any liens, outstanding debts in their business.?
- e. Is it multi funding in collaboration with other funders.?
- f. If so, what are their stake holdings.?

4. Environmental and Jurisdictional assessment

- a. The country jurisdiction where the investment fund is intended to invest into
- b. The governing laws of the jurisdictions foreign investment policies. i.e. BBBEE South Africa.
- c. The political stability of the country.
- d. The political stability of the region.
- e. The jurisdictions financial markets stability ratings. i.e. Fitch, S&P, Moody's.
- f. The jurisdictions financial GDP and related information
- g. Government support and investment readiness within the jurisdiction of the project/s.
- h. If the client is raising funding outside of their jurisdiction, have they attempted a raise in their own country or region?
 - i. If 'yes' what was the result.?
 - ii. If 'no' why was it refuted.?